

HAMPSHIRE

Mergers & Acquisitions

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Company Profile

In 1995 'Southgate Securities', based in Winchester, Hampshire, was formed to undertake Corporate Finance and Merger & Acquisitions business.

Following direct mailing and advertising in the local and national press a large data base was built up of potential acquirers of a wide range of industrial and commercial companies. In addition many SME owner/managers signed a mandate for their company to be marketed by Southgate Securities.

Many successful transactions were completed :

Wholesale meat suppliers, plastic mouldings, two analytical laboratories, 'free' local newspaper, employment agency, fabrication engineers, express couriers, high pressure tank cleaning, steel stockholders.

Agreement was reached on the sale of many other companies but these were not completed for various reasons eg. the buyer or vendor pulled out at the Contract stage !

The 'Southgate Securities' partnership was dissolved and the business rebranded...

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Our Bulletin, a listing of companies for sale and wanted, is mailed regularly to over 100 intermediaries, accountants, solicitors, banks and corporate brokers. We collaborate with other brokers nationwide.

HAMPSHIRE is capable of undertaking targeted searches on behalf of clients seeking acquisitions in any market sector.

HAMPSHIRE has contacts with business angels and other sources of **private equity**.
